PHILIPS sense and simplicity

Philips Lumiblade Challanges in the commecialisation of OLED lighting products

www.lumiblade.com

June 06, 2011

Confidential

OLED workshop- 6^h of June2011

Agenda

- OLED lighting the motivation
- OLED for lighting a transition
- The technological challenges
 - Efficiency
 - Cost
 - Manufacturability
 - Design flexibility and features

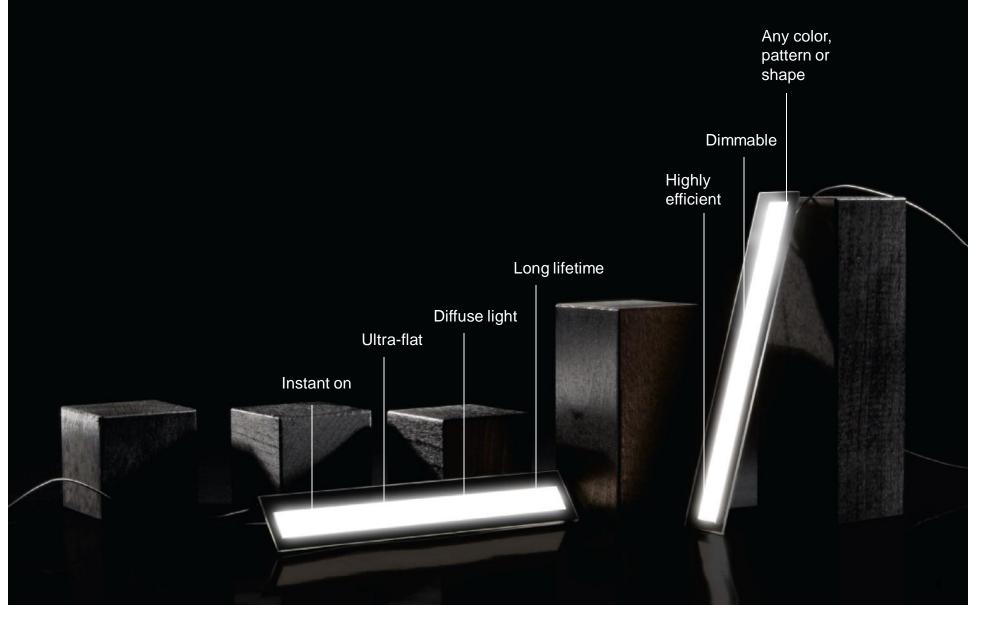
History of OLEDs in Philips

- 1991 Research: Projects on Polymers
- 1997 Development of Displays: polymer-based passivematrix displays
- 1999 Creation of pilote factory in Heerlen/NL
- 2000 Philips Research starts on OLED Lighting
- 2004 Start of Development activity for Lighting
- 2005 Philips stops Display Production
- 2007 Start of pre-pilot line at Lighting
- 2008 Introduction of Lumiblade[™] OLED Lighting Technology

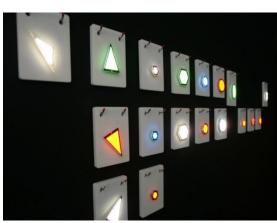
OLED today:

- Global Business Unit OLED lighting, Aachen
 - Technology development
 - Business development
 - Manufacturing
- Research Aachen and Eindhoven
- Other Lighting organizations (GTD mech. Aachen, ADL)

Lumiblade Organic Light

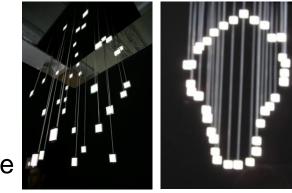


Lumiblade[®] First product concepts 2009



Lumiblade "*The collection*"

Available online at www.lumiblade.com



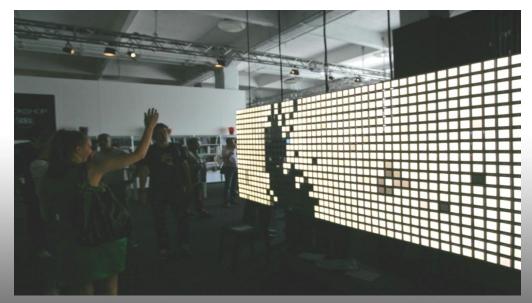
Lumiblade "*E27*"

Design by Husseini & Richter

First Product concepts: decorative lighting

Lumiblade "Interactive Mirror-Wall" Design by rAndom international

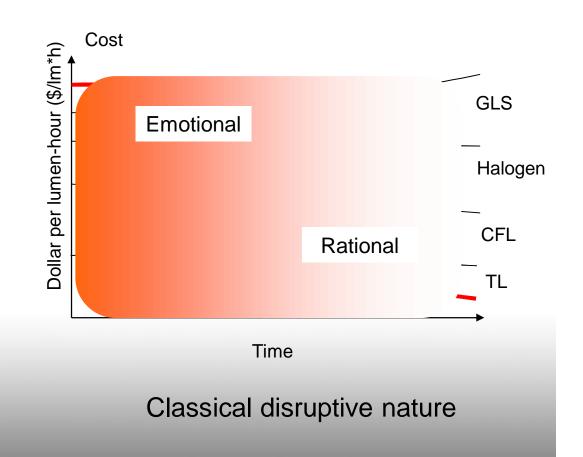
Confidential



Light&Building 2010 Trilux Panels: Novaled Blackbook Agt ph-Flamm Novaled Flos **Design Philippe Starck** Modular Panels Blackbody Confidential une2011 & Philips 6

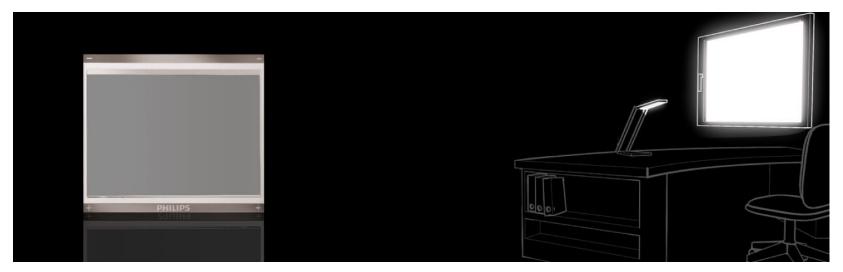
The innovators dilemma in OLED

- Rational value drivers (long term)
 - Potential for OLED lighting to beat TL performance
 - Similar technology than LED with similar value drivers (efficiency, life time, dimmability, ...)
- <u>Emotional</u> value drivers (short term)
 - High aesthetic value of light source
 - Becomes part of luminaire design in the future
 - Initial niche applications in decorative, gadgetry, hospitality, signage etc.





Feature: Efficiency



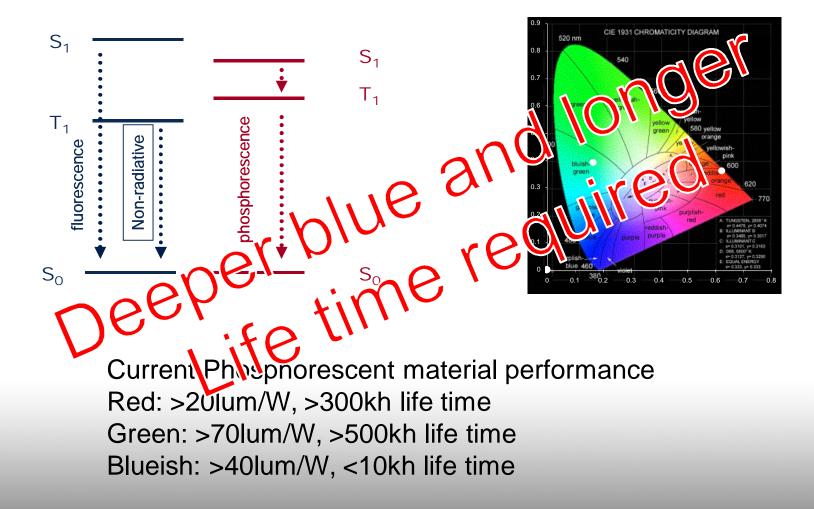
Topics to be adressed

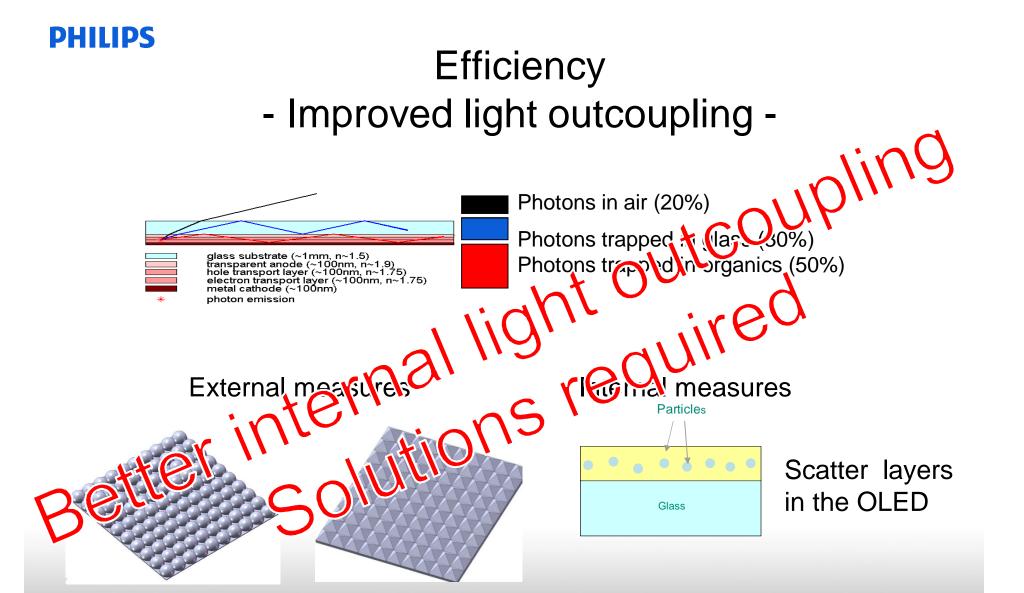
- Highly efficient materials
- Improved light outcoupling
- High efficiency at high brightness
- High life time at high brightness

Current product performance

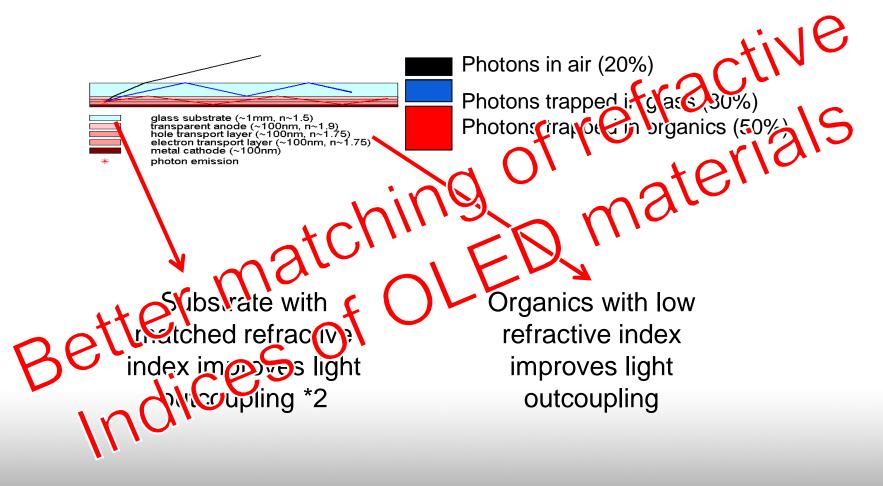
- CFLi 40-55 lum/W
- TL 70-90 lum/W
- LED 40-70 lum/W
- OLED 15-25lum/W
 2'nd generation 50lum/W

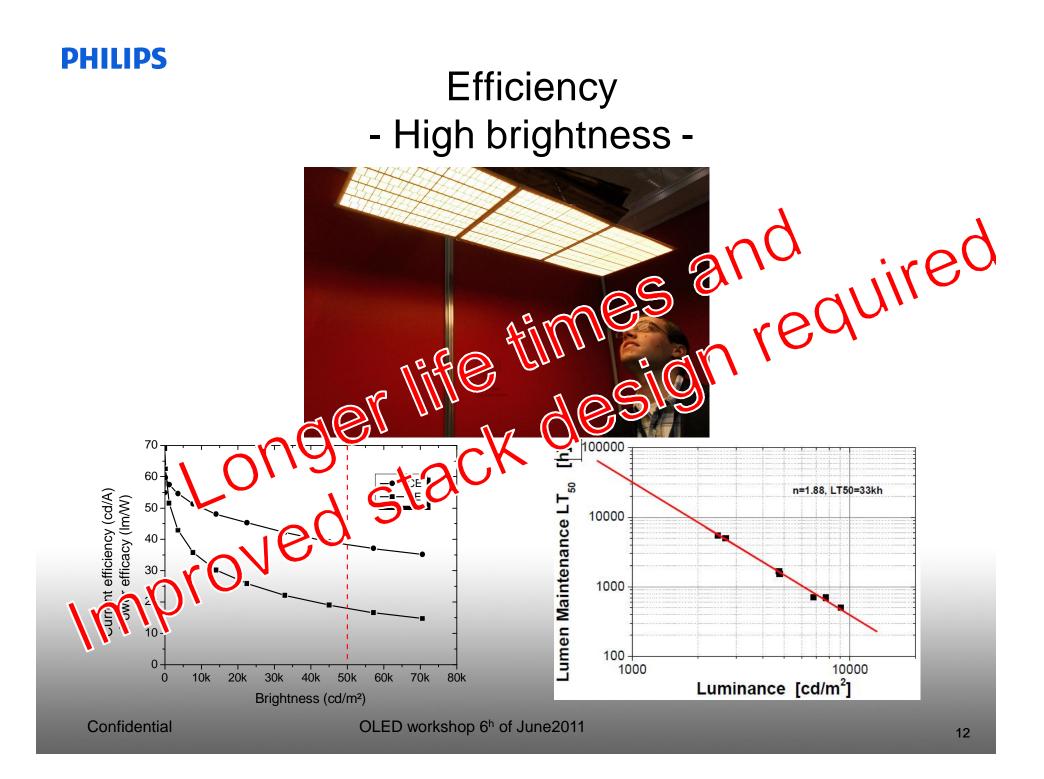
Efficiency - Efficient materials -





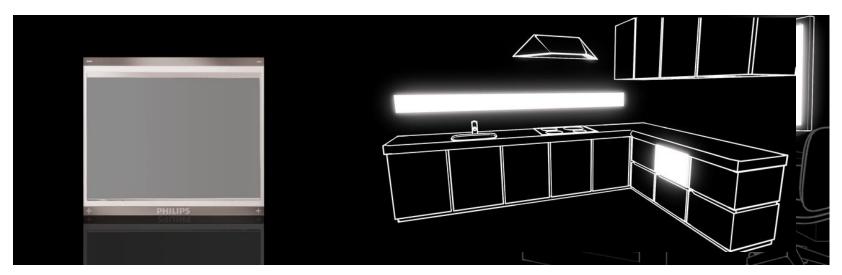
Efficiency - Improved light outcoupling -







Feature: Cost



Topics to be addressed

- Substrate costs
- Core process costs
- Encapsulation costs
- Manufacturing costs (separate topic)

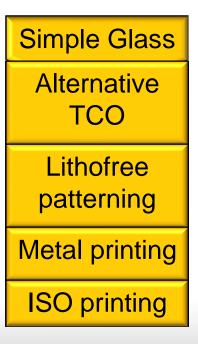
Glass	
ITO coating	
Metal coating	
ISO coating	
Exposure	
ISO strip	
Metal etch	
ISO strip	
ISO coating	
Exposure	
ISO strip	
ITO etch	
ISO strip	
ISO coat	
Exposure	
ISO strip	

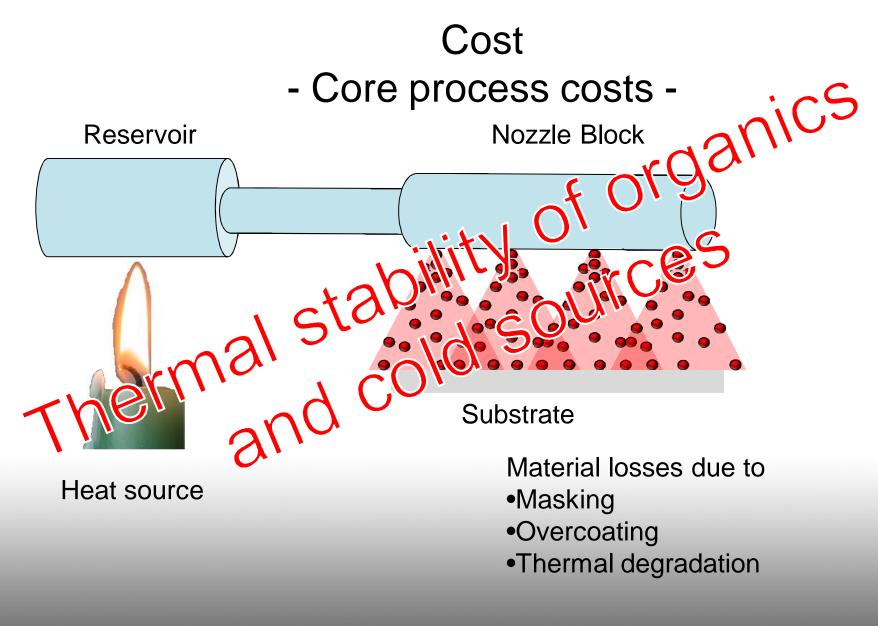
Substrate

Cost - Substrate costs -

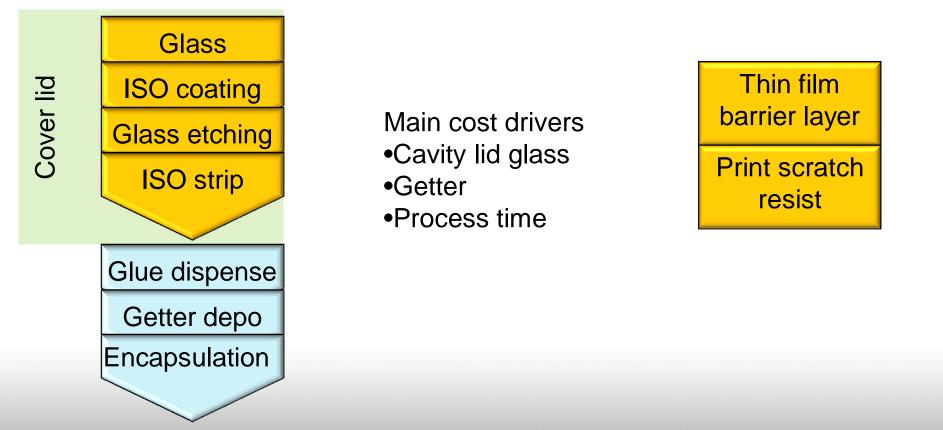
Main cost drivers

- •Komplexity of process
- •Material losses (ISO, etchant, etc.)
- •Equipment cost
- •Metal
- •ITO
- •Overspecified glass



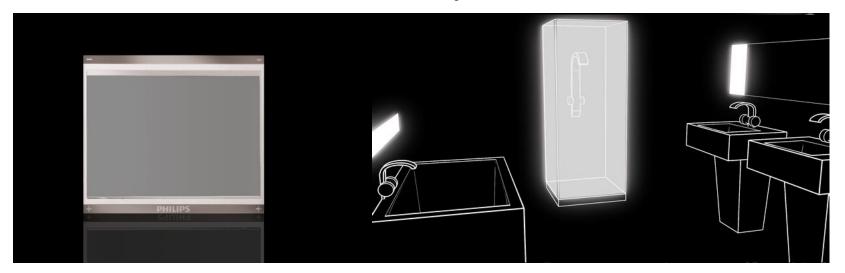


Cost - Encapsulation costs -



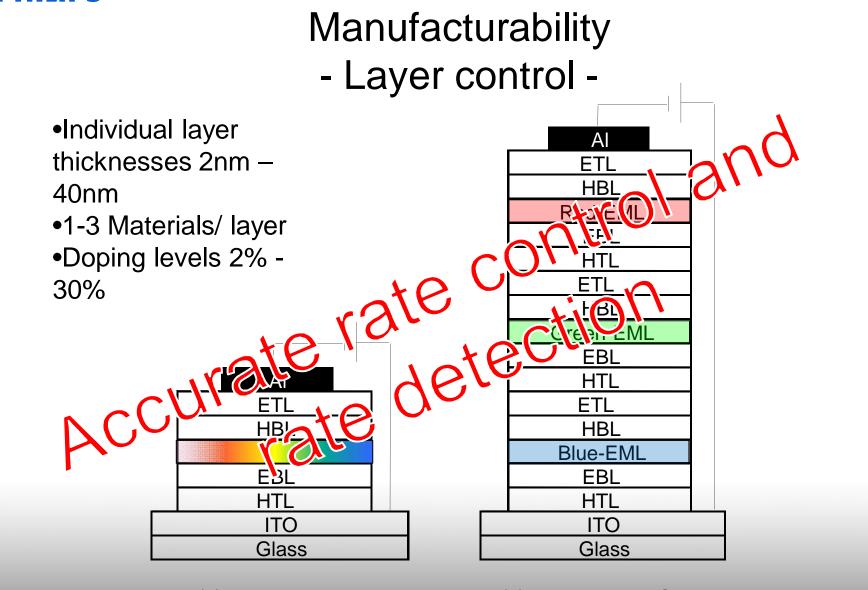


Feature: Manufacturability



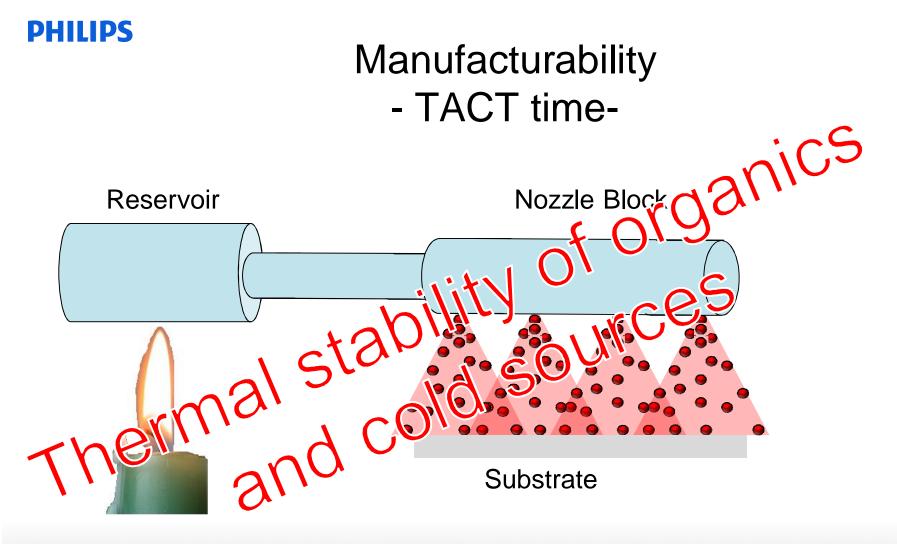
Topics to be addressed

- Equipment up time
- Yield
- TACT times



(b) stacked white OLED

(a) standard device

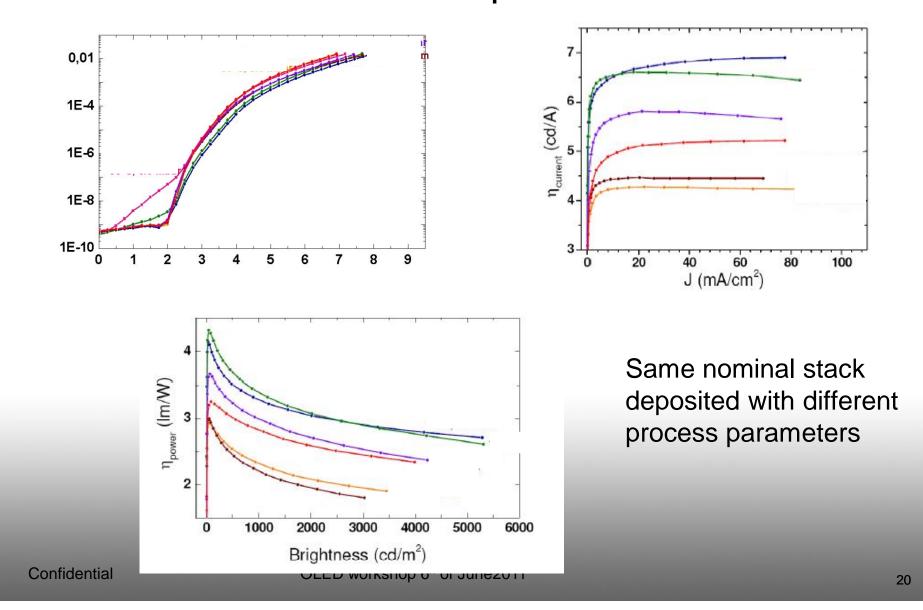


Heat source

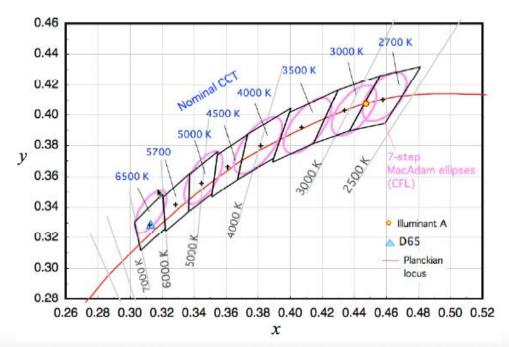
TACT time scales with substrate size and line speed •Higher source temperature

•More material in the source

Efficiency - Process dependence-



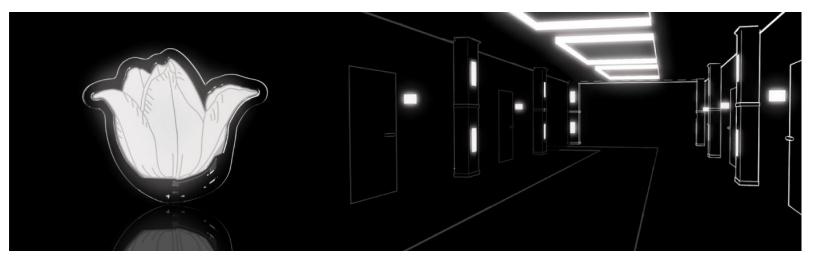
Manufacturability - Binning -



- Equipment up time
- Yield
- TACT times



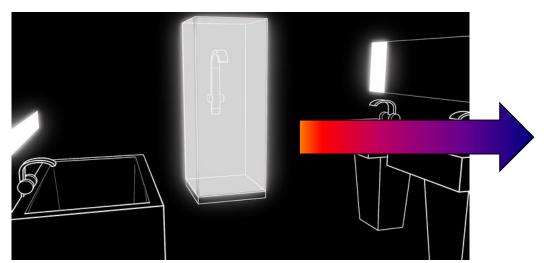
Feature: Design flexibility



Topics to be addressed

- Colour point adjustment per product
- Shape flexibility
- Transparency
- Flexibility
- Colour tunability

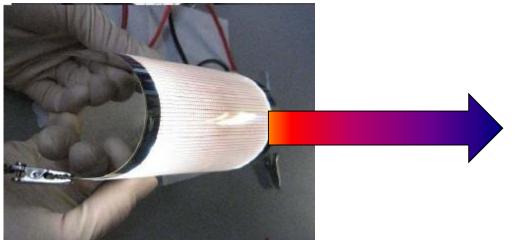
Transparency



Built in solutions require

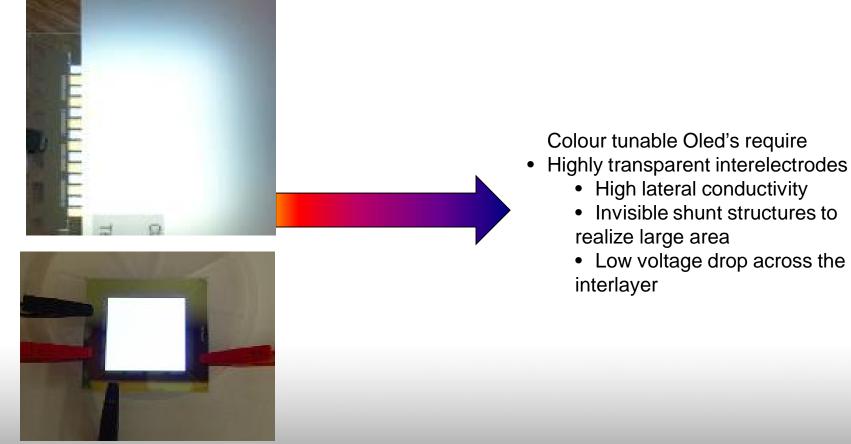
- Very long shelf life times (>20 years)
- Large area (single tiles or seamless tiling)
- Invisible shunt lines (high aspect ratio metal lines)
- Post manufacturing structuring

Flexibility



Flexible OLED's require

- Flexible substrates with
 - High good water barrier properties
 - High temperature resistivity
 - Good bendability
- Flexible anode material
- Flexible encapsulation



Colour tunability

Outlook

- OLED is a new technology with high potential for low cost, highly efficient, customised lighting solutions
- In transition from lab to fab
- For the next years to come still a area of intense research und innovation



Part of the R&D work was supported by the BMBF FONO (13N8649), OPAL (13N8669), TOPAS 2012 (13N10475) the EU: OLED100 (FP7-224122), and the DoE: DE-FC26-08NT01576

Thank you for your attention!

Please visit us at www.lumiblade.com

